



Buying a New Home?

Welcome! You are about to embark on the exciting journey of finding your ideal home. Whether it is your first home or your tenth home, a retirement home, or an investment property, I will make your home-buying experience fun and exciting. I can help you find the ideal home with the least amount of hassle; and I am devoted to using my expertise and the full resources of my office to achieve these results!

How can a real estate agent help you with buying a home? A Buyer's Real Estate Agent...

- 1) Educates you about the market and familiarizes you with the neighborhoods.
- 2) Analyzes your wants and needs to focus on what really matters to you.
- 3) Simplifies the search by guiding you to homes that match your specific criteria.
- 4) Once a home is found, negotiates on your behalf.
- 5) Prepares all the documentation to execute the transaction.
- 6) Coordinates the work of other needed professionals and solves any problems that arise.
- 7) Secures the purchase! Reviews the paperwork and deadlines and handles all the details to complete the sale.

Purchasing a home is a very important decision and a big undertaking in your life. In fact, most people only choose a few homes in their lifetime. I am going to make sure that you are well equipped and armed with up-to-date information for your big decision. I am even prepared to guide you through every phase of the home-buying process. My desire is to provide the resources, information, and professional services needed to make your transition as smooth as possible. I look forward to showing you properties, sharing my experience and knowledge of the area, and especially helping you with the purchase of your new home. Contact me today and let's get started. Call me anytime at **252-531-1906** or contact me by email tsmith27@suddenlink.net.

So let's take an exciting journey together! I look forward to meeting your real estate needs every step of the way!